

N.B. This English version of the proposal to the Annual General Meeting is an unofficial translation. In case of any discrepancies in relation to the Swedish version of the proposal, the Swedish version shall prevail.

The Board of Directors proposal regarding Long-Term Incentive Program 2023 (LTIP 2023)

The Board of Directors proposes that the General Meeting pass a resolution on the implementation of a long-term incentive program 2023 (LTIP 2023). This proposal is divided into five items:

- A. Terms of the LTIP 2023.
- B. Amendments of the Articles of Association and authorizations regarding class C shares for LTIP 2022.
- C. Hedge for LTIP 2023 in the form of newly issued class C shares.
- D. Hedging of LTIP 2023 via an equity swap agreement with a third party.
- E. Other matters related to LTIP 2023.

A. LTIP 2023

A.1 Introduction

The Board of Directors want to implement a long-term incentive program for senior executives and other key individuals in order to encourage a personal long-term ownership in the company, and in order to increase and strengthen the potential for recruiting, retaining and motivating such senior executives and key individuals. Therefore, the Board of Directors proposes that the General Meeting approves the implementation of LTIP 2023 for senior executives and key individuals within the company.

Participants will, after a qualifying period and assuming an investment of their own in Eltel Shares, be given the opportunity to, without consideration, receive allotment of Eltel Shares (defined below) and exercise options issued by the company. The number of allotted Eltel Shares and options will depend on the number of Eltel Shares that they have purchased themselves and on the fulfilment of certain performance requirements. Eltel Shares are ordinary shares in the company ("Eltel Shares"). The term of LTIP 2023 is more than three years.

A.2 Basic features of LTIP 2023

LTIP 2023 will be directed towards senior executives and other key individuals in the company. The participants are based in Sweden and other countries where the Eltel Group is active. Participation in the LTIP 2023 assumes that the participant acquires and locks Eltel Shares into LTIP 2023 ("Savings Shares"). Savings Shares shall be newly acquired Eltel Shares.

For each acquired Savings Share, the participant shall be entitled to, after a certain vesting period (defined below), provided continued employment and dependent on the fulfilment of certain performance requirements during the financial years 2023-2025, receive allotment of Eltel Shares ("Performance Shares") and exercise options issued by the company ("Performance Options").

The performance requirements are linked to the company's Compound Annual Growth Rate of Revenue ("CAGR of Revenue"), Average Earnings Margin Before Interest, Taxes and Amortization ("Average EBITA Margin") and Total Shareholder Return ("TSR"). The participant shall not pay any consideration for the allotted Performance Shares and Performance Options. Performance Shares are Eltel Shares and Performance Options are call options issued by the company.

The participant shall have the right to exercise the Performance Options commencing on the day after the end of the vesting period and during two weeks thereafter ("Exercise Period"). If the participant and/or the company is prevented from exercising the Performance Options due to, for example, insider information, the participant and/or the company has the right to extend the Exercise Period so that it runs until a date that falls after the last day of the original Exercise Period. The exercise price when the

participant exercises the Performance Option shall correspond to 120 percent of the volume-weighted average price according to Nasdaq Stockholm's official price list for the Eltel Share during the first ten trading days that directly follows the Annual General Meeting 2023 (the "Purchase Price"). Customary recalculation of the Purchase Price as well as of the number of Eltel Shares that each Performance Option corresponds to may occur if the share capital or the number of shares in the company changes due to bonus issue, split or reverse split, redemption of shares, certain new issues and other similar corporate events, and if certain other measures are taken. The exercise of the Performance Options may be made by using so called net strike.

A.3 Participation in LTIP 2023

LTIP 2023 is directed towards not more than thirteen (13) senior executives and other key individuals, divided into three categories of participants:

Category	Maximum number of Savings Shares per person	Maximum number of Performance Shares per Savings share	Maximum number of Performance Options per Savings share
A) CEO, maximum 1 person	22,200	8.0x	8.0x
B) Group Management Team, maximum 8 persons	7,000	8.0x	8.0x
C) Other key individuals, maximum 4 persons	5,500	8.0x	8.0x

Any resolution on participation or implementation of LTIP 2023 shall be conditional on that it, in the Board of Directors' judgement, can be offered with reasonable administrative costs and financial effects.

To be eligible to participate in LTIP 2023, the participant must invest in Savings Shares for an amount corresponding to approximately five (5) percent of the participant's fixed base salary for the current year, however, not exceeding the number of Savings Shares that the participant can tie up within the scope of LTIP 2023 according to the above.

A.4 Allotment of Performance Shares and Performance Options

Allotment of Performance Shares and Performance Options within LTIP 2023 will be made during a limited period of time following the latter of the date of (i) the presentation of the first quarterly report for the first quarter of 2026, and (ii) the first record date for dividends decided by the Annual General Meeting 2026. The period up to this date is referred to as the qualification period (vesting period).

If the participant and/or the company is prevented from carrying out the allotment of Performance Shares and Performance Options due to, for example, insider information, the participant and/or the company has the right to extend the period for allotment so that it runs until a date when such obstacle has ceased and allotment can take place.

In order for the participant to be entitled to receive allotment of Performance Shares and Performance Options, it is assumed that the participant remains an employee of the Eltel Group during the full qualification period up until allotment, that the participant, during this period, has kept all Savings Shares, and that the CAGR of Revenue, Average EBITA Margin and TSR performance requirements are fulfilled.

The participant can receive allotment of a maximum of eight (8) Performance Shares and eight (8) Performance Options per Savings Share. Regarding the maximum number of Performance Shares and Performance Options that can be allotted per Savings Share, the following shall apply. Thirty (30) percent of the Performance Shares and thirty (30) percent of the Performance Options shall be linked to the fulfilment of the performance requirement regarding CAGR of Revenue, thirty (30) percent of the Performance Shares and thirty (30) percent of the Performance Options shall be linked to the fulfilment of the performance requirement regarding Average EBITA Margin, and forty (40) percent of the Performance Shares and forty (40) percent of the Performance Options shall be linked to the fulfilment of the performance requirement regarding TSR. No allotment of Performance Shares or Performance Options linked to a certain performance requirement will take place below the minimum level for such performance requirement. Full allotment of Performance Shares and Performance Options linked to a certain performance requirement will take place at or above the maximum level of such a performance requirement. The number of Performance Shares and Performance Options that can be allotted increases linearly between the minimum and maximum level for each performance requirement.

No allotment of Performance Shares or Performance Options shall take place unless the outcome of the performance requirement regarding TSR exceeds zero (0) percent, calculated during the term of the program in accordance with section A.4.3 below.

A.4.1 Compound Annual Growth Rate of Revenue (CAGR of Revenue) (weighting 30 percent)

The performance requirement is based on the Eltel Group's (excluding PTI and Rail) Compound Annual Growth Rate of Revenue (CAGR of Revenue), calculated pro forma taking into account acquired and divested operations, from the financial year 2023 until the financial year 2025 (with the financial year 2022 as base).

A.4.2 Average Earnings Margin Before Interest, Taxes and Amortization (Average EBITA Margin) (weighting 30 percent)

The performance requirement is based on the Eltel Group's (excluding PTI and Rail) Compound average EBITA-margin from the financial year 2023 until the financial year 2025.

A.4.3 Total Shareholder Return (TSR) (weighting 40 percent)

The performance requirement is the average annual total shareholder return per Eltel Share based on the first ten trading days that directly follows the Annual General Meeting 2023 compared with the last ten trading days in March 2026, i.e. a calculation of the increase in percentages in the share price for the Eltel Share, whereby the closing price has been calculated to take into account any dividends paid during the above-mentioned time period according to the current methodology used when calculating total shareholder return.

A.4.4 Limitation of allotment etc.

The Participant's Performance Shares and Performance Options, respectively, shall be capped to an amount. The outcome shall be capped for Performance Shares and Performance Options, respectively, in the event the volume-weighted average price according to Nasdaq Stockholm's official price list for the Eltel Share during the last ten trading days in March 2026 exceeds a share price corresponding to three times the volume-weighted average price according to Nasdaq Stockholm's official price list for the Eltel Share during the first ten trading days that directly follows after the Annual General Meeting 2023. In such a case, the following shall apply: (i) the number of Performance Shares allotted to the participant shall be reduced in order to achieve such limitation, and (ii) the Purchase Price per Eltel

Share subscribed for based on the Performance Options shall be increased öre by öre in order to achieve such limitation.

Before allotment of Performance Shares and Performance Options, the Board of Directors shall assess whether the allotment is reasonable in relation to the company's financial results, position and development, as well as other factors. If significant changes take place within the company, or on the market, which, by the assessment of the Board of Directors, would mean that the terms for allotment/transfer of Performance Shares and Performance Options according to LTIP 2023 is no longer reasonable, the Board of Directors shall have the right to amend LTIP 2023, including, among others, the right to reduce the number of allotted/transferred Performance Shares and Performance Options, or not to allot/transfer any Performance Shares or Performance Options at all.

A.5 Implementation and administration etc.

The Board of Directors shall, in accordance with the resolutions by the General Meeting set forth herein, be responsible for the detailed design and implementation of LTIP 2023. The Board of Directors may also decide on the implementation of an alternative cash based incentive for participants in countries where the acquisition of Savings Shares or allotment of Performance Shares and/or Performance Options is not possible, as well as if otherwise considered appropriate. Such alternative incentive shall to the extent practically possible be designed to correspond to the terms of LTIP 2023. The intention is that the Board of Directors shall launch LTIP 2023 in May 2023.

In the event that the general meeting does not resolve in accordance with item C with the required majority, the Company shall hedge itself against the financial exposure that LTIP 2023 is expected to entail, by the company entering into a share swap agreement with a third party in accordance with what is stated in item D below.

B. Amendments of the Articles of Association and authorizations regarding class C shares for LTIP 2022

B.1 Amendment of the Articles of Association

The General Meeting's adoption of recurring long-term incentive programmes for the company's senior executives and other key individuals consisting of LTIP 2021, LTIP 2022 and the proposed LTIP 2023 entails that the company needs to increase the limit for the maximum number of class C shares specified in the Articles of Association. The Board of Directors therefore proposes that the third section of § 5 of the Articles of Association be changed as follows:

Current wording

Shares may be issued in two series, ordinary shares and class C shares. Ordinary shares may be issued in a maximum number corresponding to not more than 100 per cent of the total number of shares in the company and class C shares may be issued in a maximum number corresponding to not more than 1.0 per cent of the total number of shares in the company.

New wording

Shares may be issued in two series, ordinary shares and class C shares. Ordinary shares may be issued in a maximum number corresponding to not more than 100 per cent of the total number of shares in the company and class C shares may be issued in a maximum number corresponding to not more than 3.0 per cent of the total number of shares in the company.

B.2 Authorization for the Board of Directors to resolve on a directed issue of class C shares

The Annual General Meeting 2022 resolved on the implementation of LTIP 2022, including that the company's undertakings under LTIP 2022 should be hedged through an authorization for the Board of Directors to issue convertible and redeemable class C shares to an external third party and an authorization to repurchase those class C shares from such third party as well as an approval to transfer shares under LTIP 2022 to participants etcetera.

The Board of Directors shall be authorized to resolve on a directed issue of class C shares on the following terms and conditions:

- a) The maximum number of class C shares to be issued is 1,305,000.
- b) With derogation from the shareholders' preferential rights, the new class C shares may only be subscribed for by one external party after arrangement in advance with the Board of Directors.
- c) The amount to be paid for each new class C share (the subscription price) shall correspond to the share's quota value at the time of subscription.
- d) The authorization may be exercised on one or several occasions until the Annual General Meeting 2024.
- e) The new class C shares shall be subject to Chapter 4, Section 6 of the Swedish Companies Act (conversion clause) and Chapter 20, Section 31 of the Swedish Companies Act (redemption clause).
- f) The purpose of the authorization is to hedge the undertakings of the company according to LTIP 2022 and, in terms of liquidity, to hedge payments of social security contributions related to Performance Shares and Performance Options.

B.3 Authorization for the Board of Directors to repurchase issued class C shares

The Board of Directors shall be authorized to repurchase class C shares on the following terms and conditions:

- a) Repurchase can only take place by way of an acquisition offer directed to all holders of class C shares in the company.
- b) The maximum number of class C shares to be repurchased shall amount to 1,305,000.
- c) Repurchase shall be made at a cash price per share of minimum 100 and maximum 110 percent of the quota value applicable to the repurchased class C shares at the time of repurchase.
- d) The Board of Directors shall have the right to resolve on other terms and conditions for the repurchase.
- e) Repurchase may also be made of so-called interim shares regarding such class C shares, by Euroclear Sweden AB designated as a Paid Subscribed Share (Sw. Betald Tecknad Aktie, BTA).
- f) The authorization may be exercised on one or several occasions until the Annual General Meeting 2024.
- g) The purpose of the authorization is to hedge the undertakings of the company according to LTIP 2022 and, in terms of liquidity, to hedge payments of social security contributions related to the Performance Shares and the Performance Options.

C. Hedge for LTIP 2023 in the form of newly issued class C shares

C.1 Introduction

The Board of Directors proposes that the implementation of LTIP 2023 shall be made in a cost-effective and flexible manner, and that the undertakings of the company for delivery of Performance Shares as well as Eltel Shares at exercise of the Performance Options and the company's cash-flow for the

payment of social fees primarily shall be hedged by a directed issue of convertible and redeemable class C shares. These shares can be repurchased and converted into Eltel Shares and transferred in accordance with the following.

C.2 Authorization for the Board of Directors to resolve on a directed issue of class C shares

The Board of Directors shall be authorized to resolve on a directed issue of class C shares on the following terms and conditions:

- a) The maximum number of class C shares to be issued is 1,388,100. The remaining class C shares up to 2,000,000 are covered by the 611,900 class C shares held by the company, see item C.4 b) below.
- b) With derogation from the shareholders' preferential rights, the new class C shares may only be subscribed for by one external party after arrangement in advance with the Board of Directors.
- c) The amount to be paid for each new class C share (the subscription price) shall correspond to the share's quota value at the time of subscription.
- d) The authorization may be exercised on one or several occasions until the Annual General Meeting 2024.
- e) The new class C shares shall be subject to Chapter 4, Section 6 of the Swedish Companies Act (conversion clause) and Chapter 20, Section 31 of the Swedish Companies Act (redemption clause).
- f) The purpose of the authorization is to hedge the undertakings of the company according to LTIP 2023 and, in terms of liquidity, to hedge payments of social security contributions related to Performance Shares and Performance Options.

C.3 Authorization for the Board of Directors to repurchase issued class C shares

The Board of Directors shall be authorized to repurchase class C shares on the following terms and conditions:

- a) Repurchase can only take place by way of an acquisition offer directed to all holders of class C shares in the company.
- b) The maximum number of class C shares to be repurchased shall amount to 1,388,100.
- c) Repurchase shall be made at a cash price per share of minimum 100 and maximum 110 percent of the quota value applicable to the repurchased class C shares at the time of repurchase.
- d) The Board of Directors shall have the right to resolve on other terms and conditions for the repurchase.
- e) Repurchase may also be made of a so-called interim shares regarding such class C shares, by Euroclear Sweden AB designated as a Paid Subscribed Share (Sw. Betald Tecknad Aktie, BTA).
- f) The authorization may be exercised on one or several occasions until the Annual General Meeting 2024.
- g) The purpose of the authorization is to hedge the undertakings of the Company according to LTIP 2023 and, in terms of liquidity, to hedge payments of social security contributions related to the Performance Shares and the Performance Options.

C.4 Approval of transfer of Eltel Shares

Approval of transfer of Eltel Shares owned by the company on the following terms and conditions:

- a) A maximum number of 1,600,000 Eltel Shares may – with derogation from the shareholders' preferential rights - be transferred to participants in LTIP 2023, of which a maximum of 800,000 Eltel Shares may be transferred free of charge and a maximum of 800,000 Eltel

Shares may be transferred to participants at exercise of the Performance Options at the pre-determined Purchase Price, however, taking into account the net strike so that the number of shares are reduced to the number corresponding to the gain inherent in the option, which shall result in a corresponding net outcome for participants.

- b) The company holds 611,900 class C shares that were issued in connection with LTIP 2018. These Eltel Shares may – with derogation from the shareholders' preferential rights - be transferred to participants in LTIP 2023 according to item C.4 a) above.
- c) It was noted that proposals regarding an authorization for the Board of Directors to resolve on transfer of Eltel Shares on Nasdaq Stockholm will be proposed by the Board of Directors prior to the Annual General Meeting 2024, 2025 and 2026, respectively, in order to hedge the cash flow related to the company's payments of social security contributions in relation to LTIP 2021, LTIP 2022 and LTIP 2023, respectively.

C.5 Reasons for the deviation from the shareholders' preferential rights etc.

The reason for deviation from the shareholders' preferential rights is to implement the proposed LTIP 2023 as set out herein. In order to minimize costs for LTIP 2023, the subscription price shall equal the class C share's quota value.

Since the Board of Directors considers that the most cost-effective method of transferring Eltel Shares under LTIP 2023 is to transfer Eltel Shares owned by the company, the Board of Directors proposes that the transfer is hedged in this way in accordance with this item C. Should the necessary majority not be obtained for the proposal in item C, the Board of Directors will enter into a share swap agreement, in accordance with item D below.

D. Equity swap agreement with a third party

In the event that the necessary majority is not obtained for item C above, the company will hedge itself against the financial exposure that LTIP 2023 is expected to entail, by the company entering into a share swap agreement with a third party, whereby the third party in its own name shall acquire and transfer Eltel Shares in the company regarding LTIP 2023. The relevant number of Eltel Shares shall correspond to the number of shares proposed under item C above.

E. Other matters in relation to LTIP 2023

E.1 Majority requirements etc.

A valid resolution under item A above requires a majority of more than half of the votes cast at the general meeting.

A valid resolution under item B above requires that shareholders representing not less than two-thirds of the votes cast as well as the shares represented at the general meeting approve the resolution.

A valid resolution under item C above requires that shareholders representing not less than nine-tenths (90%) of the votes cast as well as the shares represented at the general meeting approve the resolution.

E.2 Estimated costs, expenses and financial effects of LTIP

The costs for the LTIP 2023 which are charged in the profit and loss account, are calculated according to the accounting standard IFRS 2 and distributed over the Vesting Period. The calculation has been made based on the quoted closing price of shares in the Eltel share as of February 14, 2023, i.e. SEK 14.00 per share, and the following assumptions: (i) dividend based on consensus estimates, (ii) an

estimated annual turnover of personnel of 10 percent, (iii) an average fulfilment of the performance conditions of approximately 50 percent, and (iv) a total maximum of 800,000 Performance Shares and 800,000 Performance Options eligible for allotment. In addition to what is set forth above, the costs for the LTIP 2023 have been based on that the program comprises a maximum of thirteen (13) participants and that each participant makes a maximum investment.

In total, the costs for the LTIP 2023 according to IFRS 2 are estimated to approximately SEK 3.4 million excluding social security costs (SEK 5.6 million if the average fulfilment of the performance condition is 100 percent). The costs for social security charges are calculated to approximately SEK 3.0 million, based on the above assumptions, and also assuming an annual share price increase of 10 percent during the LTIP 2023 and a social security tax rate of 25 percent (SEK 3.0 million if the average fulfilment of the performance condition is 100 percent).

The expected annual costs of SEK 1.7 million, including social security charges, correspond to approximately 0.5 percent of the Eltel's total employee costs for the financial year 2022 (0.9 percent if the average fulfilment of the performance condition is 100 percent).

As proposed, the LTIP 2023 may comprise a maximum of 2,000,000 shares in Eltel, representing a dilution of approximately 1.28 percent of all shares and votes in Eltel, including 400,000 shares that may be transferred on Nasdaq Stockholm to cover certain costs associated with the LTIP 2023.

The expected cost for the hedging arrangement through a directed issue of convertible and redeemable class C shares, and a repurchase and conversion of these shares to ordinary Eltel-shares is approximately SEK 200,000 including registrations etc. The cost for a share swap arrangement with a third party is significantly higher and based on an interest base with an addition for the company's lending costs, taking into account the structure of the share swap derivative.

The effect on key ratios is only marginal.

E.3 The Board of Directors' explanatory statement

The Board of Directors wishes to increase the ability of the company to retain senior executives and key individuals. Moreover, an individual long-term ownership commitment among the participants in LTIP 2023 is expected to stimulate greater interest and motivation in the company's business operations, results and strategy. The Board of Directors believes that the implementation of LTIP 2023 will benefit the company and its shareholders. LTIP 2023 will provide a competitive and motivation-improving incentive for senior executives and other key individuals within the company.

LTIP 2023 has been designed to reward the participants for increased shareholder value by allotting Eltel Shares and call options, based on the fulfilment of result based conditions. Allotments shall also require a private investment by each respective participant through the acquisition of Savings Shares at market price. When exercising the call options, the participant shall pay a Purchase Price per Eltel Share which is acquired through the exercise of the call options. By linking the employees' remuneration to an improvement in Eltel's results and value, the long-term value growth of Eltel is rewarded. Based on these circumstances, the Board of Directors considers that the implementation of LTIP 2023 will have a positive effect on the company's continued development, and will thus be beneficial to the shareholders and the company.

E.4 Preparation of the item

The basis for LTIP 2023 has been prepared by the Board of Directors of the company. The work has been supported by external advisors and has been made in consultation with shareholders. The Board of Directors has thereafter decided to present this proposal for the general meeting. Except for the staff

that have prepared the matter upon instruction from the Board of Directors, no employee that may be a participant of the program has participated in the preparations of the program's terms.

E.5 Other share-related incentive programs

The company's other share-related incentive programs are described on page 81 in the company's annual report.

E.6 Adjustment Authorisation

The Board of Directors, or a person appointed by the Board of Directors, shall be authorized to make minor adjustments to the above resolutions that may be necessary in connection with the registration with the Swedish Companies Registration Office and Euroclear Sweden AB, respectively.
