# Unofficial translation

Minutes from the Annual General Meeting of shareholders of **Eltel AB** (**publ**), reg. no. 556728-6652, 11 May 2022 at 16:00 (CEST) in Stockholm.

**Participants**: Participating shareholders and proxy holders, <u>Appendix 1</u>, stating the number of shares and votes.

#### § 1

#### Opening of the Annual General Meeting

The Chairman of the Board Ulf Mattsson opened the Annual General Meeting.

#### § 2

#### Election of Chairman of the Meeting (agenda item 1)

The Meeting elected, in accordance with the Nomination Committee's proposal, the Chairman of the Board Ulf Mattsson as Chairman of the Meeting.

It was noted that Henrik Sundell, General Counsel at the company, had been appointed as secretary and to keep the minutes at the Meeting.

It was noted that the Meeting was held pursuant to sections 20 and 22 of the Swedish Act (2022:121) on temporary exceptions to facilitate the execution of general meetings in companies and other associations, entailing that participation in the Meeting could only take place by postal voting.

A compilation of the votes, for each item that falls under the postal voting, is attached as <u>Appendix 2</u>, which states the information specified in section 26 of the above-mentioned Act (2022:121).

It was noted that no shareholders had submitted a written request for information pursuant to section 23 of the above-mentioned Act (2022:121).

#### § 3

#### Preparation and approval of the voting list (agenda item 2)

The Meeting approved, in accordance with the Board's proposal, the procedure for preparing the voting list and that the list in <u>Appendix 1</u>, prepared by Euroclear Sweden AB on behalf of the company based on the shareholders' meeting share register and received postal votes, would be the voting list of the Meeting.

#### § 4

#### Approval of the agenda (agenda item 3)

The Meeting approved the proposed agenda in <u>Appendix 3</u>, which had been included in the notice.

It was noted that the contents of the proposals of the Board and the Nomination Committee had been presented in the notice and that complete proposals had been available on the company's website.

It was noted that the Annual Report, the Consolidated Financial Statement, the Auditor's Report, the Group Auditor's Report, and the Remuneration Report for the financial year 2021, the statements and reports of the Board, the auditor and the Nomination Committee, as well as the other documents for the Annual General Meeting had been presented by keeping them available at the company and on the company's website.

### Election of one or two persons to verify the minutes (agenda item 4)

The Meeting elected, in accordance with the Board's proposal, Erik Malmberg (Solero Luxco S.á r.l.) and Peter Immonen (Wipunen Varainhallinta Oy) to verify the minutes jointly with the Chairman.

It was noted that the persons elected to verify the minutes had scrutinised the voting list and verified that the received postal votes had been correctly reflected in these Meeting minutes.

### § 6

### Determination of whether the Meeting has been duly convened (agenda item 5)

It was noted that the notice to attend the Annual General Meeting had been included in the Swedish Official Gazette on 7 April 2022 and been available on the company's website since 6 April 2022, and that an advertisement regarding the notice had been published in Svenska Dagbladet on 7 April 2022.

The Meeting declared that the Annual General Meeting was duly convened.

#### § 7

<u>Presentation of the Annual Report and the Auditor's Report as well as the Consolidated Financial</u> <u>Statement and the Group Auditor's Report (agenda item 6)</u>

It was noted that the Annual Report and the Auditor's Report as well as the Consolidated Financial Statement and the Group Auditor's Report for the financial year 2021 had been presented by keeping them available at the company and on the company's website.

It was noted that the Auditor's statement regarding whether the Guidelines for remuneration of the senior executives that had been in force since the previous Annual General Meeting had been followed, had been presented by keeping it available at the company and on the company's website.

# § 8

<u>Resolution regarding adoption of the profit and loss statement and the balance sheet and the consolidated profit and loss statement and the consolidated balance sheet (agenda item 7)</u>

The Meeting adopted the income statement for 2021 and balance sheet as per 31 December 2021 for the parent company and the Group.

§ 9

<u>Resolution regarding appropriation of the company's result according to the adopted balance sheet</u> (agenda item 8)

The Meeting resolved, in accordance with the Board's proposal regarding distribution of profits that had been included in the Annual Report, that no dividend would be paid and that the non-restricted equity of EUR 285,888,692.39 would be retained and carried forward.

# <u>Resolution regarding discharge from liability for the members of the Board of Directors and the CEO (agenda item 9)</u>

The Meeting discharged, in accordance with the auditor's recommendation which had been included in the Auditor's Report, the members of the Board and the CEO from liability for the management of the company and its affairs during the financial year 2021.

It was noted that the members of the Board and the CEO did not take part in the resolution, insofar as it concerned themselves.

### § 11

### Resolution regarding the number of members of the Board of Directors and auditors (agenda item 10)

It was noted that an account of the work of the Nomination Committee and its proposals for the Annual General Meeting together with the motivation therefore had been available on the company's website since 7 April 2022. The proposals had also been included in the notice to the Annual General Meeting.

The Meeting resolved, in accordance with the Nomination Committee's proposal, that for the period until the end of the next Annual General Meeting, the Board shall consist of six members, elected by the general meeting, with no deputies, and that the company shall have one (1) registered audit company as auditor with no deputy.

# § 12

## <u>Resolution regarding remuneration to the members of the Board of Directors and the auditors</u> (agenda item 11)

The Meeting resolved, in accordance with the Nomination Committee's proposal, that remuneration to the Board members for the period until the end of the next Annual General Meeting shall be paid in accordance with the following:

- EUR 110,500 to the Chairman of the Board,
- EUR 36,500 to each of the other members of the Board, and
- EUR 16,400 to the Chairman of the Audit Committee and EUR 8,200 to each of the other members of committees established by the Board.

The Meeting resolved, in accordance with the Nomination Committee's proposal, that the auditor shall be paid in accordance with approved accounts within given quotation.

# § 13

# Election of members of the Board of Directors and Chairman of the Board of Directors (agenda item 12)

It was noted that an account of, inter alia, the material assignments that the proposed members of the Board hold in other companies had been available on the company's website since 7 April 2022.

The Meeting resolved, in accordance with the Nomination Committee's proposal, to re-elect Ulf Mattsson, Gunilla Fransson, Roland Sundén, and Joakim Olsson as members of the Board, and to elect Erja Sankari and Ann Emilson as new members of the Board for the period until the end of the next Annual General Meeting.

The Meeting resolved, in accordance with the Nomination Committee's proposal, to re-elect Ulf Mattsson as the Chairman of the Board.

It was noted that former Board member Håkan Dahlström had declined re-election.

## Election of auditor (agenda item 13)

The Meeting resolved, in accordance with the Nomination Committee's proposal, to re-elect KPMG AB as auditor for the period until the end of the next Annual General Meeting.

It was noted that KPMG AB had notified that Fredrik Westin will continue as auditor-in-charge.

## § 15

#### Resolution regarding approval of the Remuneration Report (agenda item 14)

It was noted that the Board's Remuneration Report for the financial year 2021 had been available on the company's website since 7 April 2022.

The Meeting resolved, in accordance with the Board's proposal, to approve the Remuneration Report.

It was noted that the Board had not proposed any amendments to the Guidelines for remuneration of senior executives of the company adopted by the Annual General Meeting on 4 May 2020.

§ 16

#### Resolution regarding share-based long-term incentive program 2022 etc. (agenda item 15)

It was noted that the Board's proposal regarding share-based long-term incentive program 2022 (LTIP 2022) etc., <u>Appendix 4</u>, had been presented in the notice and had been available on the company's website since 7 April 2022.

The Meeting resolved, in accordance with the Board's proposal, on share-based long-term incentive program 2022 (LTIP 2022) etc.

It was noted that the resolution was supported by at least nine-tenths of the votes cast as well as the shares represented at the Meeting.

#### § 17

<u>Resolution regarding authorisation for the Board of Directors to resolve on issuance of new shares</u> (agenda item 16)

It was noted that the Board's proposal on authorisation for the Board to resolve on issuance of new shares, <u>Appendix 5</u>, had in its entirety been presented in the notice which had been available on the company's website since 6 April 2022.

The Meeting resolved, in accordance with the Board's proposal, on authorisation for the Board to resolve on issuance of new shares.

It was noted that the resolution was unanimous.

#### § 18

# Resolution regarding authorisation for the Board of Directors to resolve on repurchase and transfer of the company's own shares (agenda item 17)

It was noted that the Board's proposal on authorisation for the Board to resolve on repurchase and transfer of the company's own shares, <u>Appendix 6</u>, had in its entirety been presented in the notice which had been available on the company's website since 6 April 2022.

The Meeting resolved, in accordance with the Board's proposal, on authorisation for the Board to resolve on repurchase and transfer of the company's own shares.

It was noted that the resolution was unanimous.

# Closing of the Meeting (agenda item 18)

The Chairman declared the Annual General Meeting closed.

At the minutes:

Henrik Sundell

Verified by:

Ulf Mattsson

Erik Malmberg

Peter Immonen

Appendix 1

# Voting list

See attached voting list.

# Register of final outcome of postal votes

See attached register of final outcome of postal votes.

# Eltel AB (publ)

Postal votes - final outcome (26§ 2022:121)	A - 1 vote	C - 0,1 votes	Total
Present shares	106 318 590	0	106 318 590
Present votes	106 318 590,0	0,0	106 318 590,0
Issued share capital	156 649 081	1 582 000	158 231 081

<ul> <li>2 - Preparation and approval of the voting list 106 318 590,0</li> <li>3 - Approval of the agenda 106 318 590,0</li> <li>4a - Election of one or two persons to verify the 106 318 590,0</li> <li>4b - Election of one or two persons to verify the 105 099 726,0</li> <li>5 - Determination of whether the meeting has b 106 318 590,0</li> <li>7 - Resolution regarding adoption of the profit 106 318 590,0</li> <li>8 - Resolution regarding appropriation of the co 106 318 590,0</li> <li>9a - Resolution regarding discharge from liabilit 106 318 590,0</li> </ul>	0,0 0 minutes - Erik Malr 0,0 0 minutes - Peter Im 0,0 1 218 864 peen duly convened 0,0 0	0 106 318 590 0 106 318 590 nberg (Solero Luxco S.: 0 106 318 590 nonen (Wipunen Vara 0 105 099 726 0 106 318 590	0	Not voted 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	100,000%	Against 0,000% 0,000% 0,000% 0,000%	Not voted 0,000% 0,000% 0,000% 1,146%	For 100,000% 100,000% 100,000% 98,854%	Against 0,000% 0,000% 0,000% 0,000%	Not voted 0,000% 0,000% 0,000%	For 67,192% 67,192% 67,192% 67,192%	Against 0,000% 0,000% 0,000% 0,000%	No vot./rep. 32,808% 32,808% 32,808% 32,808%
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<ul> <li>4b - Election of one or two persons to verify the 105 099 726,0</li> <li>5 - Determination of whether the meeting has 1 106 318 590,0</li> <li>7 - Resolution regarding adoption of the profit a 106 318 590,0</li> <li>8 - Resolution regarding appropriation of the co 106 318 590,0</li> <li>9a - Resolution regarding discharge from liabilit 106 318 590,0</li> </ul>	minutes - Peter Im 0,0 1 218 864 Deen duly convened 0,0 0	nonen (Wipunen Vara .0 105 099 726 .0 106 318 590	inhallinta Oy) 0	0 1 218 864		·	·	- · ·		0,000%	67,192%	0,000%	32,808%
105 099 726,0         5 - Determination of whether the meeting has l         106 318 590,0         7 - Resolution regarding adoption of the profit a         106 318 590,0         8 - Resolution regarding appropriation of the co         106 318 590,0         9a - Resolution regarding discharge from liability         106 318 590,0	0,0         1 218 864           Deen duly convened         0,0         0	0 105 099 726 0 106 318 590	0	1 218 864	100,000%	0,000%	1,146%	98.854%					
<ul> <li>5 - Determination of whether the meeting has 1 106 318 590,0</li> <li>7 - Resolution regarding adoption of the profit a 106 318 590,0</li> <li>8 - Resolution regarding appropriation of the co 106 318 590,0</li> <li>9a - Resolution regarding discharge from liabilit 106 318 590,0</li> </ul>	oeen duly convened	0 106 318 590		1 218 864	100,000%	0,000%	1,146%	98.854%					
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<ul> <li>7 - Resolution regarding adoption of the profit a 106 318 590,0</li> <li>8 - Resolution regarding appropriation of the co 106 318 590,0</li> <li>9a - Resolution regarding discharge from liabilit 106 318 590,0</li> </ul>			0										
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<ul> <li>8 - Resolution regarding appropriation of the control 106 318 590,0</li> <li>9a - Resolution regarding discharge from liabilities 106 318 590,0</li> </ul>		and balance sheet a	and the consolidate	d profit and loss	statement and	the consolida	ited balance sh	eet					
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9a - Resolution regarding discharge from liabilit 106 318 590,0	mpany's result acco	rding to the adopted <b>k</b>	alance sheet										
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	y for the members o	of the Board of Directo	rs - Ulf Mattsson (b	oard member)									
	),0 0	.0 106 318 590	0	0	100,000%	0,000%	0,000%	100,000%	0,000%	0,000%	67,192%	0,000%	32,808%
9b - Resolution regarding discharge from liability	y for the members o	of the Board of Directo	rs - Gunilla Fransso	n (board membei	<u>)</u>								
106 318 590,0	0,0 0	.0 106 318 590	0	0	100,000%	0,000%	0,000%	100,000%	0,000%	0,000%	67,192%	0,000%	32,808%
9c - Resolution regarding discharge from liability for the members of the Board of Directors - Håkan Dahlström (board member)													
106 318 590,0	0,0 0	.0 106 318 590	0	0	100,000%	0,000%	0,000%	100,000%	0,000%	0,000%	67,192%	0,000%	32,808%
9d - Resolution regarding discharge from liability	y for the members o	of the Board of Directo	rs - Roland Sundén	(board member)									
106 318 590,0	0,0 0	.0 106 318 590	0	0	100,000%	0,000%	0,000%	100,000%	0,000%	0,000%	67,192%	0,000%	32,808%
9e - Resolution regarding discharge from liabilit	y for the members o	f the Board of Directo	rs - Joakim Olsson (	board member)									
106 318 590,0	0,0 0	.0 106 318 590	0	0	100,000%	0,000%	0,000%	100,000%	0,000%	0,000%	67,192%	0,000%	32,808%
9f - Resolution regarding discharge from liabilit	y for the members o	f the Board of Director	s - Björn Ekblom (b	oard member, er	nployee repre	entative)							
106 318 590,0	0,0 0	.0 106 318 590	0	0	100,000%	0,000%	0,000%	100,000%	0,000%	0,000%	67,192%	0,000%	32,808%
9g - Resolution regarding discharge from liabilit	v for the members of	f the Board of Directo	rs - Stefan Söderhol	Im (board membe	er, employee r	epresentative	)						

	106 318 590,0	0,0	0,0	106 318 590	0	0	100,000%	0,000%	0,000%	100,000%	0,000%	0,000%	67,192%	0,000%	32,808%
9h - Resolutio	n regarding discharge	from liability for th	e members of the	e Board of Directors	Mats Johansson (depu	ty board n	nember, emplo	yee represent	ative)						
	106 318 590,0	0,0	0,0	106 318 590	0	0	100,000%	0,000%	0,000%	100,000%	0,000%	0,000%	67,192%	0,000%	32,808%
9i - Resolution	n regarding discharge f	rom liability for the	e CEO - Casimir Lir	ndholm											
	106 318 590,0	0,0	0,0	106 318 590	0	0	100,000%	0,000%	0,000%	100,000%	0,000%	0,000%	67,192%	0,000%	32,808%
10a - Resoluti	on regarding the numb	per of members of	the Board of Dire	ctors											
	106 318 590,0	0,0	0,0	106 318 590	0	0	100,000%	0,000%	0,000%	100,000%	0,000%	0,000%	67,192%	0,000%	32,808%
10b - Resoluti	on regarding the numb	per of members of	the auditors												
	106 318 590,0	0,0	0,0	106 318 590	0	0	100,000%	0,000%	0,000%	100,000%	0,000%	0,000%	67,192%	0,000%	32,808%
11a - Resoluti	on regarding remunera	ation to the membe	ers of the Board o	f Directors											
	106 164 507,0	154 083,0	0,0	106 164 507	154 083	0	99,855%	0,145%	0,000%	99,855%	0,145%	0,000%	67,095%	0,097%	32,808%
11b - Resoluti	on regarding remunera	ation to the memb	ers of the auditor	s											
	106 318 590,0	0,0	0,0	106 318 590	0	0	100,000%	0,000%	0,000%	100,000%	0,000%	0,000%	67,192%	0,000%	32,808%
12a - Election	of members of the Boa	ard of Directors - U	lf Mattsson												
	103 795 266,0	2 523 324,0	0,0	103 795 266	2 523 324	0	97,627%	2,373%	0,000%	97,627%	2,373%	0,000%	65,597%	1,595%	32,808%
12b - Election	of members of the Bo	ard of Directors - G	unilla Fransson												
	103 618 782,0	2 699 808,0	0,0	103 618 782	2 699 808	0	97,461%	2,539%	0,000%	97,461%	2,539%	0,000%	65,486%	1,706%	32,808%
12c - Election	of members of the Boa	ard of Directors - R	oland Sundén												
	103 795 266,0	2 523 324,0	0,0	103 795 266	2 523 324	0	97,627%	2,373%	0,000%	97,627%	2,373%	0,000%	65,597%	1,595%	32,808%
12d - Election	of members of the Bo	ard of Directors - Jo	oakim Olsson												
	103 795 266,0	2 523 324,0	0,0	103 795 266	2 523 324	0	97,627%	2,373%	0,000%	97,627%	2,373%	0,000%	65,597%	1,595%	32,808%
12e - Election	of members of the Bo	ard of Directors - E	rja Sankari												
	103 795 266,0	2 523 324,0	0,0	103 795 266	2 523 324	0	97,627%	2,373%	0,000%	97,627%	2,373%	0,000%	65,597%	1,595%	32,808%
12f - Election	of members of the Boa	ard of Directors - A	nn Emilson												
	103 795 266,0	2 523 324,0	0,0	103 795 266	2 523 324	0	97,627%	2,373%	0,000%	97,627%	2,373%	0,000%	65,597%	1,595%	32,808%
12g - Election	of Chairman of the Bo	ard - Ulf Mattsson													
	103 795 266,0	2 523 324,0	0,0	103 795 266	2 523 324	0	97,627%	2,373%	0,000%	97,627%	2,373%	0,000%	65,597%	1,595%	32,808%
13 - Election o	of auditor														
	106 318 590,0	0,0	0,0	106 318 590	0	0	100,000%	0,000%	0,000%	100,000%	0,000%	0,000%	67,192%	0,000%	32,808%
14 - Resolutio	n regarding approval o	of the Remuneratio	n Report												
	102 422 319,0	3 896 271,0	0,0	102 422 319	3 896 271	0	96,335%	3,665%	0,000%	96,335%	3,665%	0,000%	64,730%	2,462%	32,808%
15 - Resolutio	n regarding share-base	ed long-term incent	tive program 2022	2 etc.											
	102 547 938,0	3 770 651,0	1,0	102 547 938	3 770 651	1	96,453%	3,547%	0,000%	96,453%	3,547%	0,000%	64,809%	2,383%	32,808%
16 - Resolutio	n regarding authorisat	ion for the Board o	f Directors to res	olve on issuance of n	ew shares										
	106 318 590,0	0,0	0,0	106 318 590	0	0	100,000%	0,000%	0,000%	100,000%	0,000%	0,000%	67,192%	0,000%	32,808%
17 - Resolutio	n regarding authorisat	ion for the Board o	f Directors to res	olve on repurchase a	nd transfer of the com	oany's owr	shares								
	106 318 590,0	0,0	0,0	106 318 590	0	0	100,000%	0,000%	0,000%	100,000%	0,000%	0,000%	67,192%	0,000%	32,808%

#### **Proposed Agenda**

- 1. Election of Chairman of the meeting
- 2. Preparation and approval of the voting list
- 3. Approval of the agenda
- 4. Election of one or two persons to verify the minutes
- 5. Determination of whether the meeting has been duly convened
- 6. Presentation of the Annual Report and the Auditor's Report as well as the Consolidated Financial Statement and the Group Auditor's Report
- 7. Resolution regarding adoption of the profit and loss statement and the balance sheet and the consolidated profit and loss statement and the consolidated balance sheet
- 8. Resolution regarding appropriation of the company's result according to the adopted balance sheet
- 9. Resolution regarding discharge from liability for the members of the Board of Directors and the CEO
- 10. Resolution regarding the number of members of the Board of Directors and auditors
- 11. Resolution regarding remuneration to the members of the Board of Directors and the auditors
- 12. Election of members of the Board of Directors and Chairman of the Board of Directors
- 13. Election of auditor
- 14. Resolution regarding approval of the Remuneration Report
- 15. Resolution regarding share-based long-term incentive program 2022 etc.
- 16. Resolution regarding authorisation for the Board of Directors to resolve on issuance of new shares
- 17. Resolution regarding authorisation for the Board of Directors to resolve on repurchase and transfer of the company's own shares
- 18. Closing of the meeting

#### Item 15 – Resolution regarding share-based long-term incentive program 2022 etc.

#### The Board of Directors proposal regarding Long Term Incentive Program 2022 (LTIP 2022) etc.

The Board of Directors proposes that the General Meeting pass a resolution on the implementation of a long-term incentive program 2022 (LTIP 2022). This proposal is divided into four items:

- A. Terms of the LTIP 2022.
- B. Hedge for LTIP 2022 in the form of new class C shares etc.
- C. Hedging of LTIP 2022 via an equity swap agreement with a third party.
- D. Other matters related to LTIP 2022.

#### A. LTIP 2022

#### A.1 Introduction

The Board of Directors want to implement a long-term incentive program for senior executives and other key individuals in order to encourage a personal long-term ownership in the company, and in order to increase and strengthen the potential for recruiting, retaining and motivating such senior executives and key individuals. Therefore, the Board of Directors proposes that the General Meeting approves the implementation of LTIP 2022 for senior executives and key individuals within the company.

Participants will, after a qualifying period and assuming an investment of their own in Eltel Shares, be given the opportunity to, without consideration, receive allotments of Eltel Shares (defined below) and exercise options issued by the company. The number of allotted Eltel Shares and options will depend on the number of Eltel Shares that they have purchased themselves and on the fulfilment of certain performance requirements. Eltel Shares are ordinary shares in the company ("Eltel Shares"). The term of LTIP 2022 is approximately three years.

#### A.2 Basic features of LTIP 2022

The LTIP 2022 will be directed towards senior executives and other key individuals in the company. The participants are based in Sweden and other countries where the Eltel Group is active. Participation in the LTIP 2022 assumes that the participant acquires and locks Eltel Shares into LTIP 2022 ("Savings Shares"). Savings Shares shall be newly acquired Eltel Shares.

For each acquired Savings Share, the participant shall be entitled to, after a certain vesting period (defined below), provided continued employment and dependent on the fulfilment of certain performance requirements during the financial years 2022-2025, receive allotment of Eltel Shares ("Performance Shares") and exercise options issued by the company ("Performance Options").

The performance requirements are linked to the company's Compound Annual Growth Rate of Revenue ("CAGR of Revenue"), Average Earnings Margin Before Interest, Taxes and Amortization ("Average EBITA Margin") and Total Shareholder Return ("TSR"). The participant shall not pay any consideration for the allotted Performance Shares and Performance Options. Performance Shares are Eltel Shares and Performance Options are call options issued by the company.

The participant shall have the right to exercise the Performance Options commencing on the day after the end of the vesting period and during two weeks thereafter ("Exercise Period"). If the participant and/or the company is prevented from exercising the Performance Options due to, for

example, insider information, the participant and/or the company has the right to extend the Exercise Period so that it runs until a date that falls after the last day of the original Exercise Period. The exercise price when the participant exercises the Performance Option shall correspond to 120 percent of the volume-weighted average price according to Nasdaq Stockholm's official price list for the Eltel Share during the first ten trading days that directly follows the Annual General Meeting 2022 (the "Purchase Price"). Customary recalculation of the Purchase Price as well as of the number of Eltel Shares that each Performance Option corresponds to may occur if the share capital or the number of shares in the company changes due to bonus issue, split or reverse split, redemption of shares, certain new issues and other similar corporate events, and if certain other measures are taken. The exercise of the Performance Options may be made by using so called net strike. Net strike may also be applicable on the performance options under the long term incentive program decided by the Annual General Meeting 2021.

# A.3 Participation in LTIP 2022

LTIP 2022 is directed towards not more than twelve senior executives and other key individuals, divided into three categories of participants:

Category	Maximum number of Savings Shares per person	Maximum number of Performance Shares per Savings share	Maximum number of Performance Options per Savings share
A) Incoming CEO, maximum 1 person	22,000	8.0x	8.0x
B) Group Management Team, maximum 7 persons	7,000	8.0x	8.0x
C) Other key individuals, maximum 4 persons	5,500	8.0x	8.0x

Any resolution on participation or implementation of LTIP 2022 shall be conditional on that it, in the Board of Directors' judgement, can be offered with reasonable administrative costs and financial effects.

To be eligible to participate in LTIP 2022, the participant must invest in Savings Shares for an amount corresponding to approximately five (5) percent of the participant's fixed base salary for the current year, however, not exceeding the number of Savings Shares that the participant can tie up within the scope of LTIP 2022 according to the above.

# A.4 Allotment of Performance Shares and Performance Options

Allotment of Performance Shares and Performance Options within LTIP 2022 will be made during a limited period of time following the latter of the date of (i) the presentation of the first quarterly report for the first quarter of 2025, and (ii) the first record date for dividends decided by the Annual General Meeting 2025. The period up to this date is referred to as the qualification period (vesting period).

If the participant and/or the company is prevented from carrying out the allotment of Performance Shares and Performance Options due to, for example, insider information, the participant and/or the company has the right to extend the period for allotment so that it runs until a date when such obstacle has ceased and allotment can take place. In order for the participant to be entitled to receive allotment of Performance Shares and Performance Options, it is assumed that the participant remains an employee of the Eltel Group during the full qualification period up until allotment, that the participant, during this period, has kept all Savings Shares, and that the CAGR of Revenue, Average EBITA Margin and TSR performance requirements are fulfilled.

The participant can receive allotment of a maximum of eight (8) Performance Shares and eight (8) Performance Options per Savings Share. Regarding the maximum number of Performance Shares and Performance Options that can be allotted per Savings Share, the following shall apply. Thirty (30) percent of the Performance Shares and thirty (30) percent of the Performance Options shall be linked to the fulfilment of the performance requirement regarding CAGR of Revenue, thirty (30) percent of the Performance Shares and thirty (30) percent of the Performance Options shall be linked to the fulfilment of the performance requirement regarding Average EBITA Margin, and forty (40) percent of the Performance Shares and forty (40) percent of the Performance Options shall be linked to the fulfilment of the performance requirement regarding TSR. No allotment of Performance Shares or Performance Options linked to a certain performance requirement will take place below the minimum level for such performance requirement. Full allotment of Performance Shares and Performance Options linked to a certain performance requirement will take place at or above the maximum level of such a performance requirement. The number of Performance Shares and Performance Options that can be allotted increases linearly between the minimum and maximum level for each performance requirement.

No allotment of Performance Shares or Performance Options shall take place unless the outcome of the performance requirement regarding TSR exceeds zero (0) percent, calculated during the term of the program in accordance with section A.4.3 below.

# A.4.1 Compound Annual Growth Rate of Revenue (CAGR of Revenue) (weighting 30 percent)

The performance requirement is based on the Eltel Group's (excluding PTI and Rail) Compound Annual Growth Rate of Revenue (CAGR of Revenue), calculated pro forma taking into account acquired and divested operations, from the financial year 2022 until the financial year 2024 (with the financial year 2021 as base).

# A.4.2 Average Earnings Margin Before Interest, Taxes and Amortization (Average EBITA Margin) (weighting 30 percent)

The performance requirement is based on the Eltel Group's (excluding PTI and Rail) Compound average EBITA-margin from the financial year 2022 until the financial year 2024.

# A.4.3 Total Shareholder Return (TSR) (weighting 40 percent)

The performance requirement is the average annual total shareholder return per Eltel Share based on the first ten trading days that directly follows the Annual General Meeting 2022 compared with the last ten trading days in March 2025, i.e. a calculation of the increase in percentages in the share price for the Eltel Share, whereby the closing price has been calculated to take into account any dividends paid during the above-mentioned time period according to the current methodology used when calculating total shareholder return.

# A.4.4 Limitation of allotment etc.

The participant's maximum gross profit per Performance Share and Performance Option shall in this regard be limited to three times the volume-weighted average price according to Nasdaq Stockholm's official price list for the Eltel Share during the first ten trading days that directly follows

after the Annual General Meeting 2022, whereby (i) the number of Performance Shares allotted to the participant may be reduced proportionally in order to achieve such limitation, and (ii) the Purchase Price per Eltel Share subscribed for based on the Performance Options may be increased öre by öre in order to achieve such limitation. The gross profit of the Performance Shares and the Performance Options, respectively, shall be based on the last ten trading days in March 2025 according to Nasdaq Stockholm's official price list for the Eltel Share.

Before allotment of Performance Shares and Performance Options, the Board of Directors shall assess whether the allotment is reasonable in relation to the company's financial results, position and development, as well as other factors. If significant changes take place within the company, or on the market, which, by the assessment of the Board of Directors, would mean that the terms for allotment/transfer of Performance Shares and Performance Options according to LTIP 2022 is no longer reasonable, the Board of Directors shall have the right to amend LTIP 2022, including, among others, the right to reduce the number of allotted/transferred Performance Shares and Performance Options, or not to allot/transfer any Performance Shares or Performance Options at all.

# A.5 Implementation and administration etc.

The Board of Directors shall, in accordance with the resolutions by the General Meeting set forth herein, be responsible for the detailed design and implementation of LTIP 2022. The Board of Directors may also decide on the implementation of an alternative cash based incentive for participants in countries where the acquisition of Savings Shares or allotment of Performance Shares and/or Performance Options is not possible, as well as if otherwise considered appropriate. Such alternative incentive shall to the extent practically possible be designed to correspond to the terms of LTIP 2022. The intention is that the Board of Directors shall launch LTIP 2022 in May 2022.

In the event that the general meeting does not resolve in accordance with item B with the required majority, the Company shall hedge itself against the financial exposure that LTIP 2022 is expected to entail, by the company entering into a share swap agreement with a third party in accordance with what is stated in item C below.

# A.6 Lock-up

Participation in LTIP 2022 requires that the Participant makes a binding commitment that allotted Performance Shares and the additional Eltel Shares received through the exercise of the Performance Options shall not be sold or otherwise disposed of during a period of two years from the allotment of Performance Shares and Performance Options under the LTIP. Exceptions from this may be granted by the Board of Directors, so that, inter alia, Participants may be able to sell shares in order to finance the payment of tax that arises upon allotment under LTIP 2022.

# B. Hedge for LTIP 2022 in the form of newly issued class C shares etc.

# **B.1 Introduction**

The Board of Directors proposes that the implementation of LTIP 2022 shall be made in a costeffective and flexible manner, and that the undertakings of the company for delivery of Performance Shares as well as Eltel Shares at exercise of the Performance Options and the company's cash-flow for the payment of social fees primarily shall be hedged by a directed issue of convertible and redeemable class C shares. These shares can be repurchased and converted into Eltel Shares and transferred in accordance with the following.

# B.2 Authorization for the Board of Directors to resolve on a directed issue of class C shares

The Board of Directors shall be authorized to resolve on a directed issue of Class C Shares on the following terms and conditions:

- a) The maximum number of class C shares to be issued is 1,934,400.
- b) With derogation from the shareholders' preferential rights, the new class C Shares may only be subscribed for by one external party after arrangement in advance with the Board of Directors.
- c) The amount to be paid for each new class C share (the subscription price) shall correspond to the share's quota value at the time of subscription.
- d) The authorization may be exercised on one or several occasions until the Annual General Meeting 2023.
- e) The new class C shares shall be subject to Chapter 4, Section 6 of the Swedish Companies Act (conversion clause) and Chapter 20, Section 31 of the Swedish Companies Act (redemption clause).
- f) The purpose of the authorization is to hedge the undertakings of the company according to LTIP 2022 and, in terms of liquidity, to hedge payments of social security contributions related to Performance Shares and Performance Options.

# B.3 Authorization for the Board of Directors to repurchase issued class C shares

The Board of Directors shall be authorized to repurchase class C shares on the following terms and conditions:

- a) Repurchase can only take place by way of an acquisition offer directed to all holders of class C shares in the company.
- b) The maximum number of class C shares to be repurchased shall amount to 1,934,400.
- c) Repurchase shall be made at a cash price per share of minimum 100 and maximum 110 percent of the quota value applicable to the repurchased class C shares at the time of repurchase.
- d) The Board of Directors shall have the right to resolve on other terms and conditions for the repurchase.
- e) Repurchase may also be made of a so-called interim shares regarding such class C shares, by Euroclear Sweden AB designated as a Paid Subscribed Share (Sw. Betald Tecknad Aktie, BTA).
- f) The authorization may be exercised on one or several occasions until the Annual General Meeting 2023.
- g) The purpose of the authorization is to hedge the undertakings of the Company according to LTIP 2022 and, in terms of liquidity, to hedge payments of social security contributions related to the Performance Shares and the Performance Call Options.

# B.4 Authorization for the Board of Directors to transfer Eltel Shares

The Board of Directors shall be authorized to decide on the transfer of Eltel Shares owned by the company on the following terms and conditions:

a) A maximum number of 1,488,000 Eltel Shares may – with derogation from the shareholders' preferential rights - be transferred to participants in LTIP 2022, of which a maximum of 744,000 Eltel Shares may be transferred free of charge and a maximum of 744,000 Eltel Shares may be transferred to participants at exercise of the Performance Options at the predetermined Purchase Price, however, taking into account the net strike so that the number of shares are reduced to the number corresponding to the gain inherent in the option, which shall result in a corresponding net outcome for participants.

- b) A maximum number of 446,400 Eltel Shares may with derogation from the shareholders' preferential rights be disposed on the Nasdaq Stockholm (the exchange) at a price per Eltel Share that is within the price range registered at any given time in order to hedge the cash-flow related to the company's payments of social security contributions in relation to LTIP 2022.
- c) The terms for these transfers, the number of shares in each transaction and the timing for the transactions shall be as stipulated in the terms and conditions of LTIP 2022.
- d) The authorization may be exercised on one or more occasions until the Annual General Meeting 2023.
- e) Customary recalculation of the Purchase Price as well as of the numbers of Eltel Shares that each Performance Option corresponds to may occur if the share capital or the number of shares in the company changes through e.g. a bonus issue, split or reverse split, redemption of shares, certain new issues and other similar corporate events, and if certain other measures are taken.
- f) The above resolution under item b) regarding disposal of Eltel Shares on the exchange will be proposed to be repeated as a new annual decision by each Annual General Meeting during the term of LTIP 2022. In the incentive programs decided year 2018 ("LTIP 2018") and year 2021 ("LTIP 2021") there are corresponding authorizations that now needs renewal. Thus, the board shall hereby be authorized to with derogation from the shareholders' preferential rights –dispose of up to 365,968 Eltel Shares on the exchange in order to hedge the cash-flow related to the company's payments of social security contributions in relation to LTIP 2018 (171,568 shares) and LTIP 2021 (194,400 shares). The disposals should correspond to what is set out above in this item B.4.

# B.5 Reasons for the deviation from the shareholders' preferential rights etc.

The reason for deviation from the shareholders' preferential rights is to implement the proposed LTIP 2022 as set out herein. In order to minimize costs for LTIP 2022, the subscription price shall equal the class C share's quota value.

Since the Board of Directors considers that the most cost-effective method of transferring Eltel Shares under LTIP 2022 is to transfer Eltel Shares owned by the company, the Board of Directors proposes that the transfer is hedged in this way in accordance with this item B. Should the necessary majority not be obtained for the proposal in item B, the Board of Directors will enter into a share swap agreement, in accordance with item C below.

#### C. Equity swap agreement with a third party

In the event that the necessary majority is not obtained for item B above, the company will hedge itself against the financial exposure that LTIP 2022 is expected to entail, by the company entering into a share swap agreement with a third party, whereby the third party in its own name shall acquire and transfer Eltel Shares in the company regarding LTIP 2022. The relevant number of Eltel Shares shall correspond to the number of shares proposed under item B above.

#### D. Other matters in relation to LTIP 2022

#### D.1 Majority requirements etc.

A valid resolution under item A above requires a majority of more than half of the votes cast at the general meeting.

A valid resolution under item B above requires that shareholders representing not less than ninetenths (90%) of the votes cast as well as the shares represented at the general meeting approve the resolution.

# D.2 Estimated costs, expenses and financial effects of LTIP

The costs for the LTIP 2022 which are charged in the profit and loss account, are calculated according to the accounting standard IFRS 2 and distributed over the Vesting Period. The calculation has been made based on the quoted closing price of shares in the Eltel share as of 28 February 2022, i.e. SEK 14.00 per share, and the following assumptions: (i) dividend based on consensus estimates, (ii) an estimated annual turnover of personnel of 10 percent, (iii) an average fulfilment of the performance conditions of approximately 50 percent, and (iv) a total maximum of 744,000 Performance Shares and 744,000 Performance Options eligible for allotment. In addition to what is set forth above, the costs for the LTIP 2022 have been based on that the program comprises a maximum of 12 Participants and that each Participant makes a maximum investment.

In total, the costs for the LTIP 2022 according to IFRS 2 are estimated to approximately SEK 2.5 million excluding social security costs (SEK 4.4 million if the average fulfilment of the performance condition is 100 percent). The costs for social security charges are calculated to approximately SEK 2.5 million, based on the above assumptions, and also assuming an annual share price increase of 10 percent during the LTIP 2022 and a social security tax rate of 25 percent (SEK 5.1 million if the average fulfilment of the performance condition is 100 percent).

The expected annual costs of SEK 1.7 million, including social security charges, correspond to approximately 0.05 percent of the Eltel's total employee costs for the financial year 2021 (0.10 percent if the average fulfilment of the performance condition is 100 percent).

As proposed, the LTIP 2022 may comprise a maximum of 1,934,400 shares in Eltel, representing a dilution of approximately 1,23 procent percent of all shares and votes in Eltel, including 446,400 shares that may be transferred on Nasdaq Stockholm to cover certain costs associated with the LTIP 2022.

The expeced cost for the hedging arrangement a directed issue of convertible and redeemable class C shares. And a repurchase and converion of these shares to ordinary Eltel-aktier is approximately SEK 200,000 including registrations etc. The cost for a share swap arrangement with a third party is estimated to approximately 0.75% - 2.75% of the underlying share value per year depending upon the fnancing arrangement embedded in the share swap arrangement.

The effect on key ratios is only marginal.

# D.3 The Board of Directors' explanatory statement

The Board of Directors wishes to increase the ability of the company to retain senior executives and key individuals. Moreover, an individual long-term ownership commitment among the participants in LTIP 2022 is expected to stimulate greater interest and motivation in the company's business operations, results and strategy. The Board of Directors believes that the implementation of LTIP 2022 will benefit the company and its shareholders. LTIP 2022 will provide a competitive and motivation-improving incentive for senior executives and other key individuals within the company.

LTIP 2022 has been designed to reward the participants for increased shareholder value by allotting Eltel Shares and call options, based on the fulfilment of result based conditions. Allotments shall also require a private investment by each respective participant through the acquisition of Savings Shares at market price. When exercising the call options, the participant shall pay a Purchase Price per Eltel Share which is acquired through the exercise of the call options. By linking the employees' remuneration to an improvement in Eltel's results and value, the long-term value growth of Eltel is rewarded. Based on these circumstances, the Board of Directors considers that the implementation of LTIP 2022 will have a positive effect on the company's continued development, and will thus be beneficial to the shareholders and the company.

# D.4 Preparation of the item

The basis for LTIP 2022 has been prepared by the Board of Directors of the company. The work has been supported by external advisors and has been made in consultation with shareholders. The Board of Directors has thereafter decided to present this proposal for the general meeting. Except for the staff that have prepared the matter upon instruction from the Board of Directors, no employee that may be a participant of the program has participated in the preparations of the program's terms.

# **D.5 Other share-related incentive programs**

The company's other share-related incentive programs are described on page 82–84 in the company's annual report.

# **D.6 Adjustment Authorisation**

The Board of Directors, or a person appointed by the Board of Directors, shall be authorized to make minor adjustments to the above resolutions that may be necessary in connection with the registration with the Swedish Companies Registration Office and Euroclear Sweden AB, respectively.

# Item 16 – Resolution regarding authorisation for the Board of Directors to resolve on issuance of new shares

The Board of Directors proposes that the Annual General Meeting authorises the Board of Directors, on one or more occasions during the period until the next Annual General Meeting, with or without deviation from the shareholders' preferential rights, against cash payment, for payment in kind or by way of set-off, to resolve on share issues corresponding to an aggregate dilution of not more than 10 per cent of the registered share capital.

The purpose of the authorisation and the reason for the deviation from the shareholders' preferential rights is to enable the company in a time efficient way to secure financing of its strategy and/or to use its own shares to make payments in connection with acquisitions of companies or businesses which the company may undertake, or to settle any deferred payments related to such acquisitions, or to raise capital for such acquisitions or deferred payments. The basis for the issue price shall be in accordance with current market conditions at the time of the share issue.

For a valid resolution, the resolution must be supported by shareholders representing at least twothirds of both the votes cast and the shares represented at the Annual General Meeting.

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# Item 17 – Resolution regarding authorisation for the Board of Directors to resolve on repurchase and transfer of the company's own shares

The Board of Directors proposes that the Annual General Meeting authorises the Board of Directors, on one or more occasions during the period until the next Annual General Meeting, to resolve to repurchase in aggregate as many shares as may be purchased without the company's holding at any time exceeding 10 per cent of the total number of shares in the company. The shares shall be acquired on Nasdaq Stockholm where shares in the company are listed and only at a price within the price range registered at any given time, i.e. the range between the highest bid price and the lowest offer price.

It is also proposed that the Board of Directors shall be authorised to resolve on the transfer of the company's own shares, on one or several occasions prior to the next Annual General Meeting, with or without deviation from the shareholders' preferential rights, against cash payment, for payment in kind or by way of set-off. The basis for the consideration in connection with transfer of own shares shall be in accordance with current market conditions at the time of the transfer.

The purpose of the authorisations and the reason for the deviation from the shareholders' preferential rights is to enable the company in a time efficient way to use its own shares to make payments in connection with acquisitions of companies or businesses which the company may undertake, or to settle any deferred payments related to such acquisitions, or to raise capital for such acquisitions or deferred payments. The purpose of the authorisation to repurchase and to transfer shares is also to enable a continuous adjustment of the company's capital structure, thus contributing to increased shareholder value.

For a valid resolution, the resolution must be supported by shareholders representing at least twothirds of both the votes cast and the shares represented at the Annual General Meeting.