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Eltel wins renewal of long-term contract with Orange Polska S.A.

Eltel has won a tender for a three year renewal of a contract with Orange Polska S.A. (former Telekomunikacja Polska S.A. – a national telecom operator) covering 12 out of 33 geographical telecom zones in Poland. The new contract strengthens the close cooperation between Orange Polska and Eltel.

The expected goals in the new contract are quality improvements to ensure high customer satisfaction, efficiency to gain cost reduction through synergies and to stay ahead of changing and increasing customer demands. The contract will also give Eltel improved position to win future business as service provider for fiber optics build and maintenance services.

The new agreements enter into force in autumn 2015. The new service contracts in Poland are based on a geographical model where Eltel's Communication segment will be the provider of copper lines installation services and fault repairs in the awarded regions.

Peter Uddfors, President of Fixed Communication at Eltel comments:

"We are proud to once again be selected as Orange main partner in Poland. Our focus and specialization with Fixed Communication provides excellent opportunities to enhance and improve end customer experience. Our coverage in Poland with over 1000 skilled employees ensures high connectivity for both copper and fiber based solutions."

About Orange Polska S.A.

Orange Polska is Poland's leading telecommunication provider, operating in all segments of the Polish telecom market. As at the end of 2014 Orange Polska had over 23 million customers of different services (mobile, fixed voice, broadband, TV). The company revenue achieved PLN 12.2 billion in 2014. Orange Polska is part of the French Orange Group.

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About Eltel

Eltel is a leading European provider of technical services for critical infrastructure networks – Infranets – in the segments of Power, Communication and Transport & Defence, with operations throughout the Nordic and Baltic regions, Poland, Germany, the United Kingdom and Africa. Eltel provides a broad and integrated range of services, spanning from maintenance and upgrade services to project deliveries. Eltel has a diverse contract portfolio and a loyal and growing customer base of large network owners. The number of employees is approximately 8,600 and in 2014, Eltel net sales amounted to EUR 1,242 million.

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